



## Revenue Cycle Management for Cardiology Practices

Revascent™ combines 40+ years of medical practice and specialty service revenue cycle expertise with leading-edge technology to accelerate cash flow and increase profitability for your practice.



### Immediate Results

See instant improvement in total days to AR, clean claim rate and reduced claim denials.



### Descriptive, Predictive, Prescriptive Analytics

Get a 360-view of trends and forecast to drive actionable insights.



### Extension of Your Team

Rely on Revascent to be your partner for your financial health while you focus on patient care.

## It's Attention to Detail that Counts

We understand the CMS guidelines, compliance requirements, and nuances that make clinical documentation, medical coding, and billing for cardiology services and procedures complex. Revascent expertly coordinates and manages documentation for different scenarios including:

- Multiple service and practice locations, including the related procedure components
  - Inpatient vs. outpatient E/M codes
  - Coordination with hospitals/health systems for charge capture, medical records documentation, billing, and posting reimbursement across all applicable locations
- Diagnostic and testing services professional and technical components
  - Global billing when the practice owns its equipment (i.e., ECG, stress test, echocardiogram, etc.)

### PROVEN RESULTS

**99%**  
first-pass clean  
claim rate

**\$1B+**  
managed in AR

**24 days  
or less**  
average AR days

## RCM Services & Technology



### RCM Profitability Guide™

Revascent's proprietary analysis to assess revenue cycle current performance, pinpoint areas for improvement and forecast revenue gains.



### RCM Technology

Revascent's veteran team of revenue cycle billing experts have years of experience in multiple revenue cycle practice management systems. We provide a comprehensive, integrated solution customized to your billing needs, preserving the investment in your existing system.



### RCM Service

Government and commercial payer credentialing, claims denials and remittance management, and patient engagement.

#### Medical Coding

AAPC, AHIMA, CAC and CPC certified coders abstract medical documentation into E/M, CPT, HCPCS and diagnosis codes, safeguarding your organization from potential revenue loss and compliance risk.

#### Audits & Compliance

Regular, thorough inspection of provider credentials, documentation/coding and claims and remittance processing to help ensure compliance with regulatory requirements.



### Education & Training

Tailored program designed to improve RCM processes, optimize workflow and ensure staff proficiency with technology, including EHR solutions. Training is available on-site, during our annual Customer User Group meeting, virtually, and just-in-time. We provide education and training during implementation and on a regular basis to meet current and future staff needs.



### RCM Ongoing Performance Management

Analytics-driven monitoring of key metrics, payer and patient engagement and claims and revenue trends is synthesized into actionable insights and intuitive dashboards.

*Ready to get started?*

Contact us today at [Solutions@Revascent.com](mailto:Solutions@Revascent.com) to learn more about our comprehensive suite of RCM solutions.

**About Us:** Revascent has served medical practices, emergency services and other ambulatory care providers in the United States and Canada for more than 40 years. We provide healthcare subject matter expertise to fully assess, evaluate and implement effective change management to speed cash flow and optimize efficiency while elevating the patient's experience.